



Earnings Presentation

4Q23 and 2023



QUATERLY HIGHLIGHTS

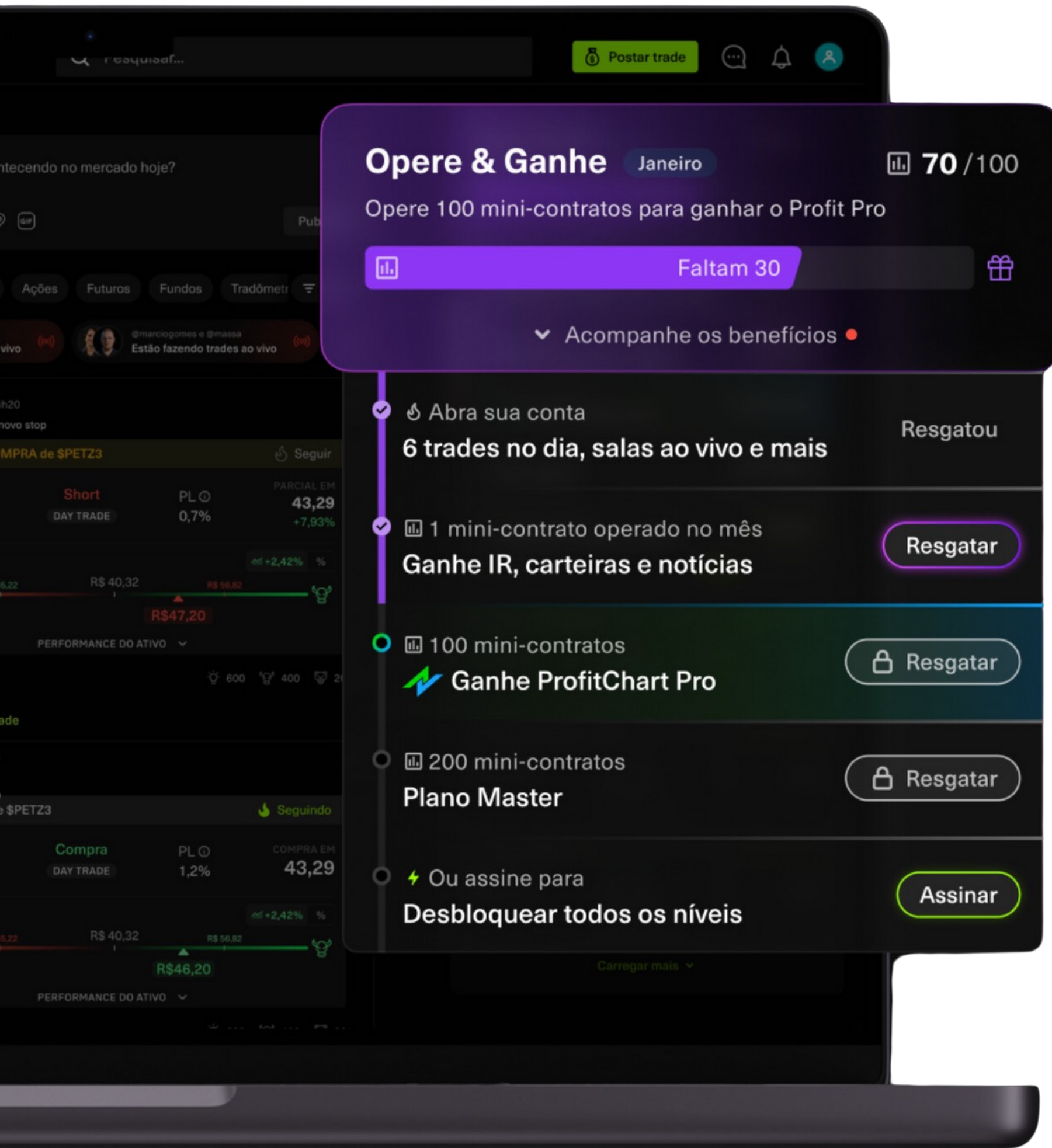
Operate & Win Paywalls

OPERATE & WIN

Our customers can now choose to have access to our tools and other benefits simply by creating an account and operating through TC Investments.

CONVERSION PAYWALLS

We cover key points of user interaction with the platform, suggesting to them to create an account and operate through TC to view key content such as trades in the community.



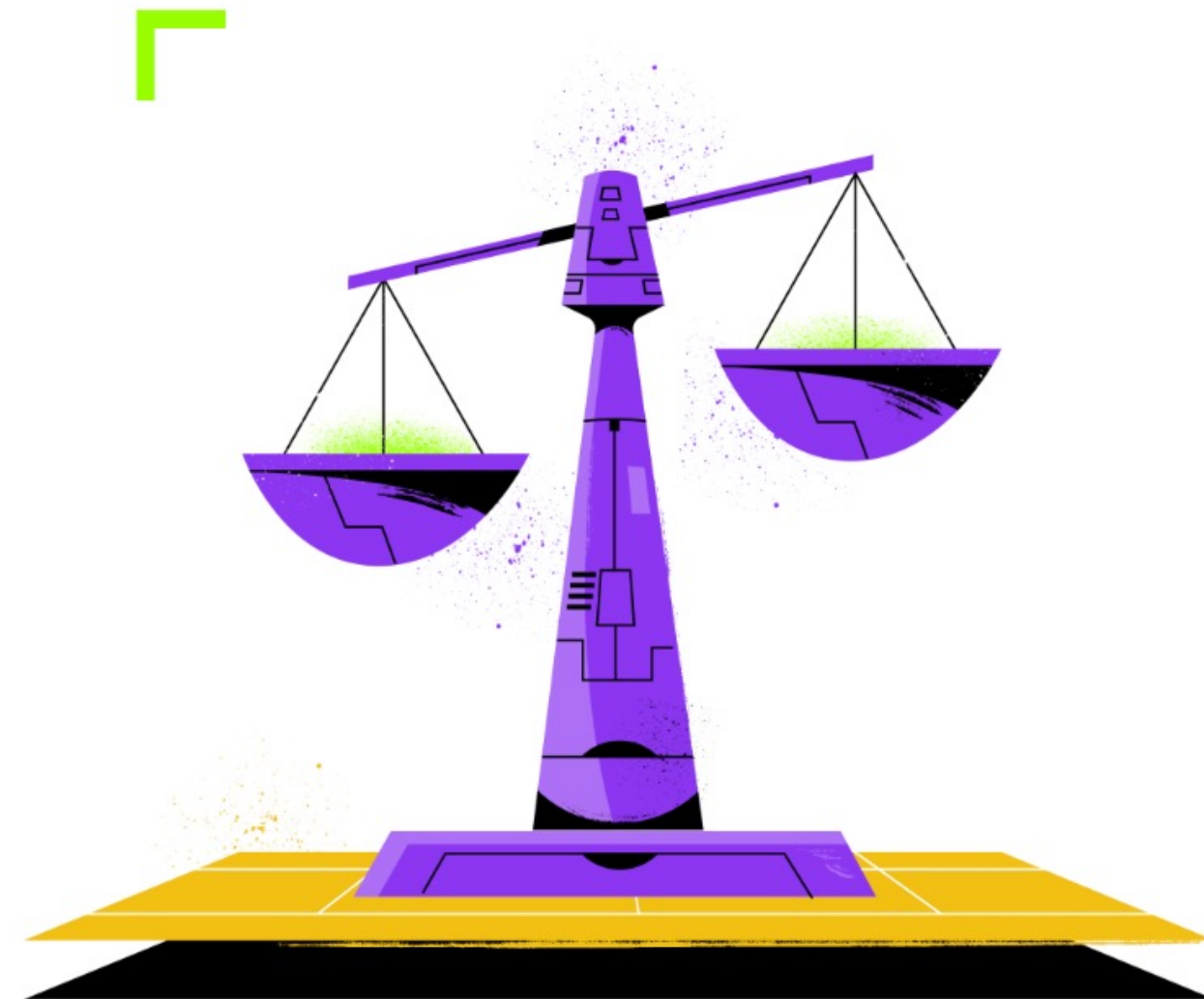
QUATERLY HIGHLIGHTS

Operational Focus

NON-STRATEGIC DIVESTMENTS

We have initiated a plan to study divestments in initiatives that are not positioned for the core activities of the company in this new phase.

These divestments create room for more operational efficiency and cash expansion.

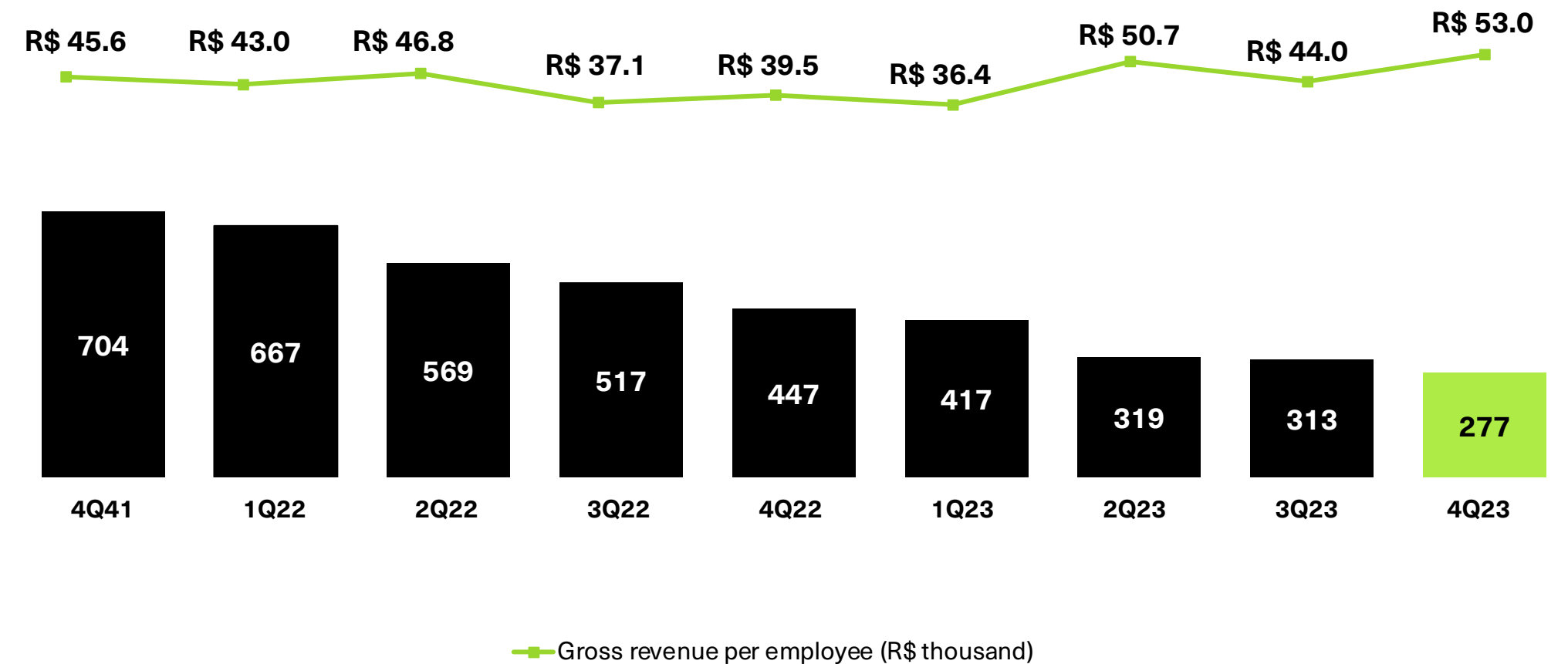


QUATERLY HIGHLIGHTS

Solid culture of seeking efficiency and prioritizing expense reduction

- In 2023, the company reached a headcount of **277 employees**, a reduction of 38.0% compared to 2022.
- Gross revenue per employee reached **R\$ 53.0 thousand**.

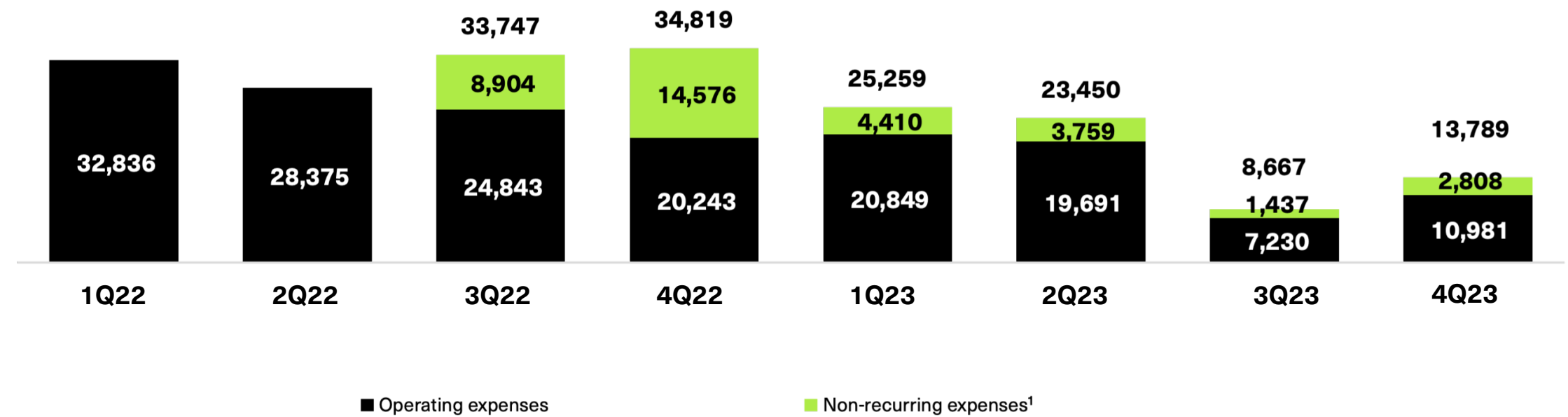
Number of employees



OPERATIONAL PERFORMANCE

Operating expenses

Operating expenses (R\$ thousand)



1. Non-recurring expenses in the period related to terminations, optimization of operational systems and legal advice.

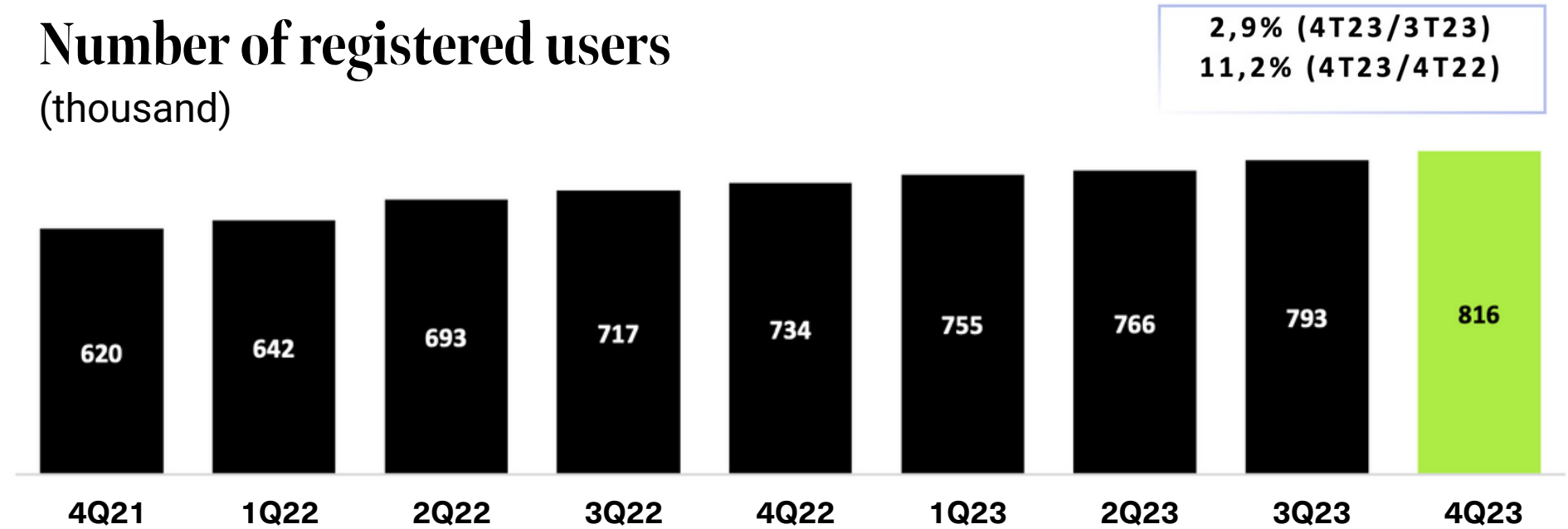


QUATERLY HIGHLIGHTS

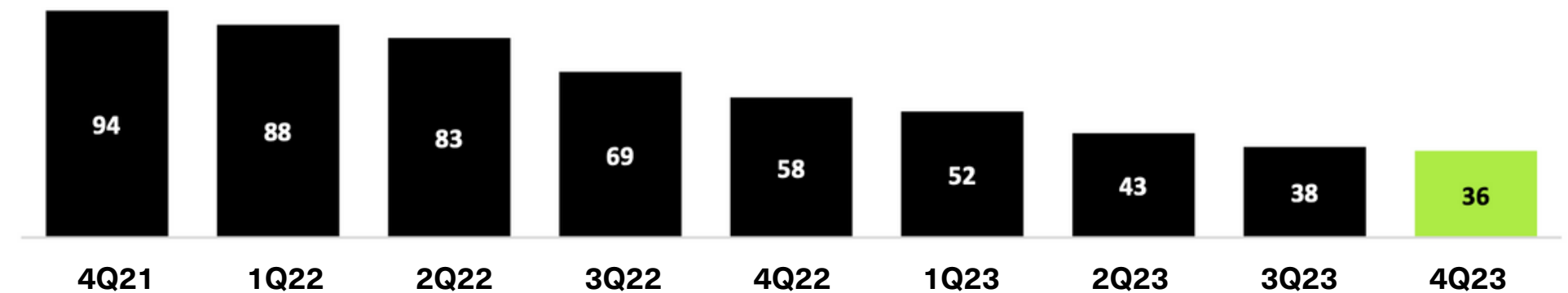
Number of users

The Company maintains its commitment to **expand its base of registered users**, aiming, in the future, to convert them to a variety of services available within its ecosystem.

Number of registered users
(thousand)



Number of paying users
(thousand)



FINANCIAL PERFORMANCE

Operating revenue

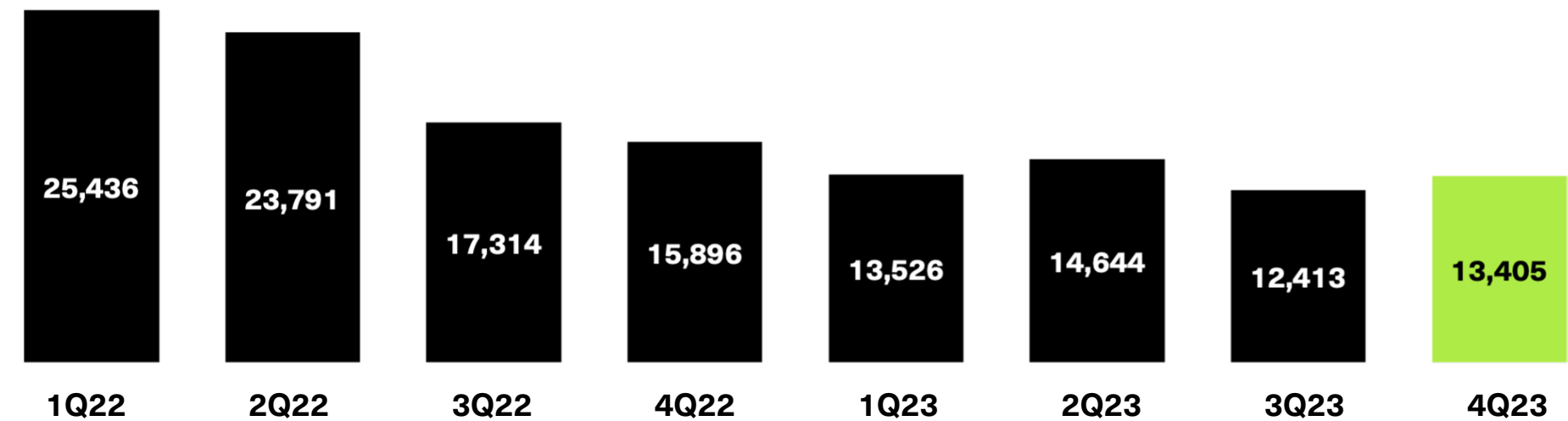
TC has been increasing the contribution of the B2B segment to its revenue, investing in the platform, **diversifying its portfolio**, and **exploring new business opportunities**.



Evolution of net revenue

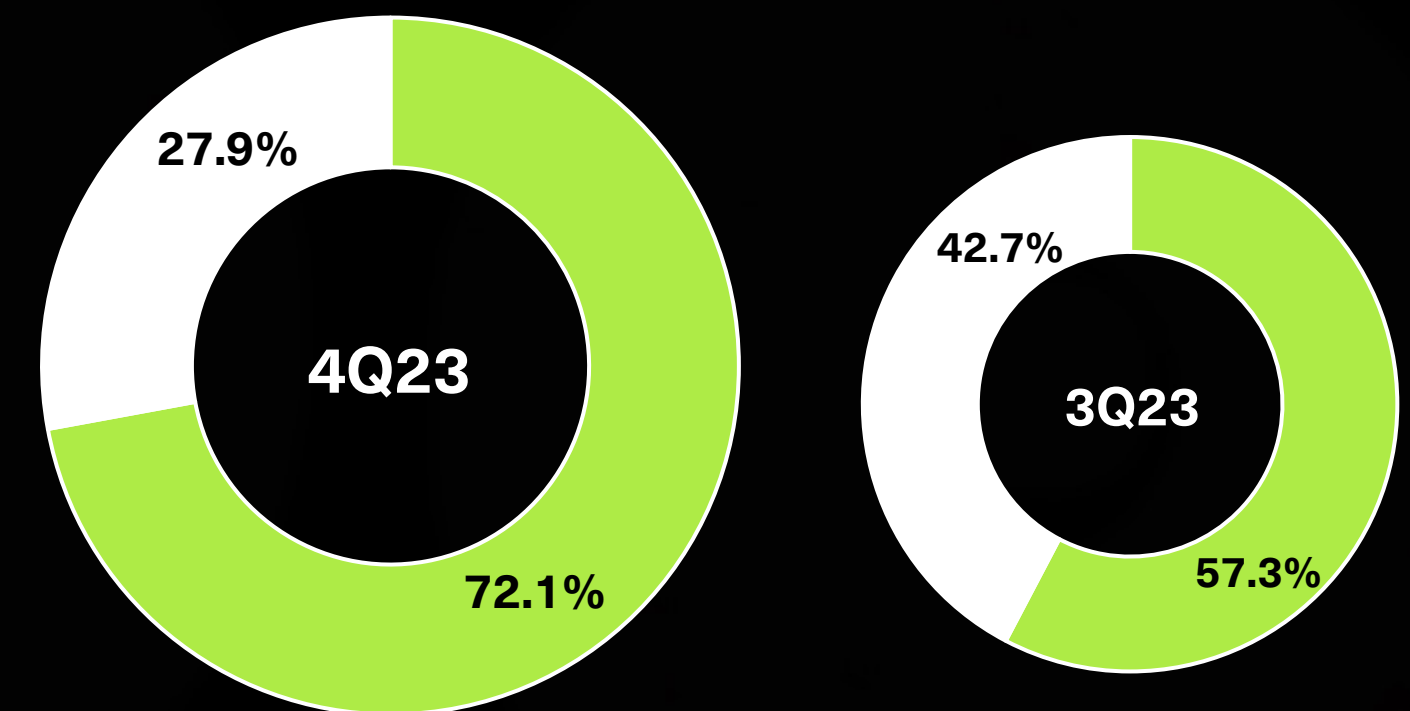
(R\$ thousand)

8,0% (4T23/3T23)
-34,5% (4T23/4T22)



Gross revenue composition (%)

 B2B  B2C

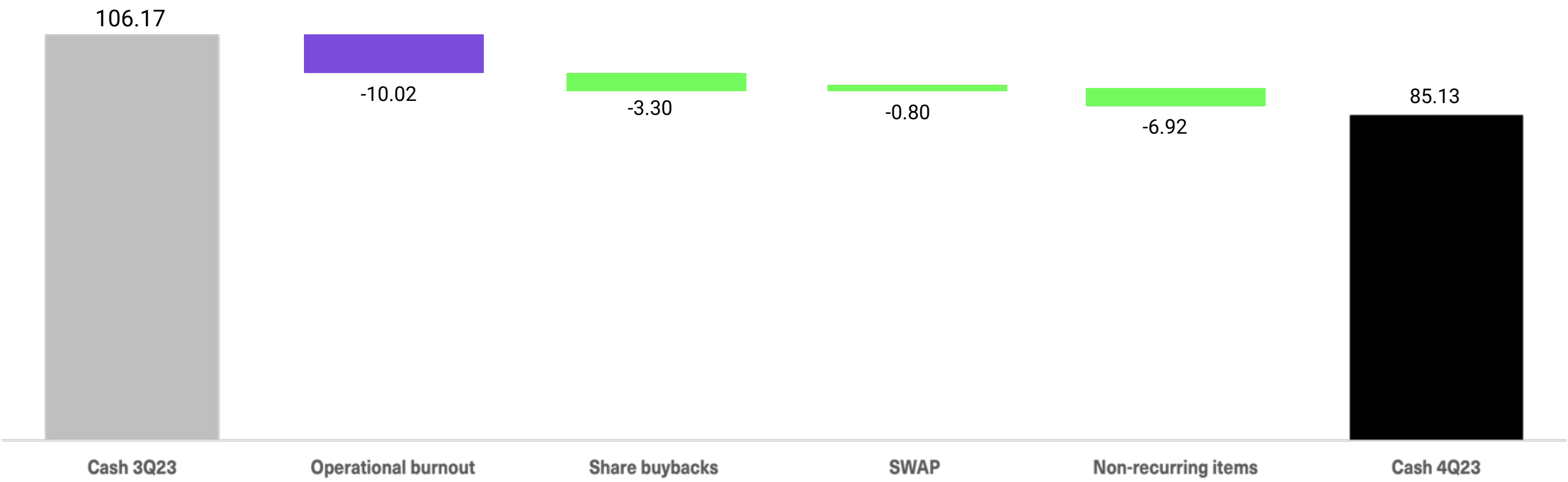




Cash availability in the period

Cash and cash equivalent's structure

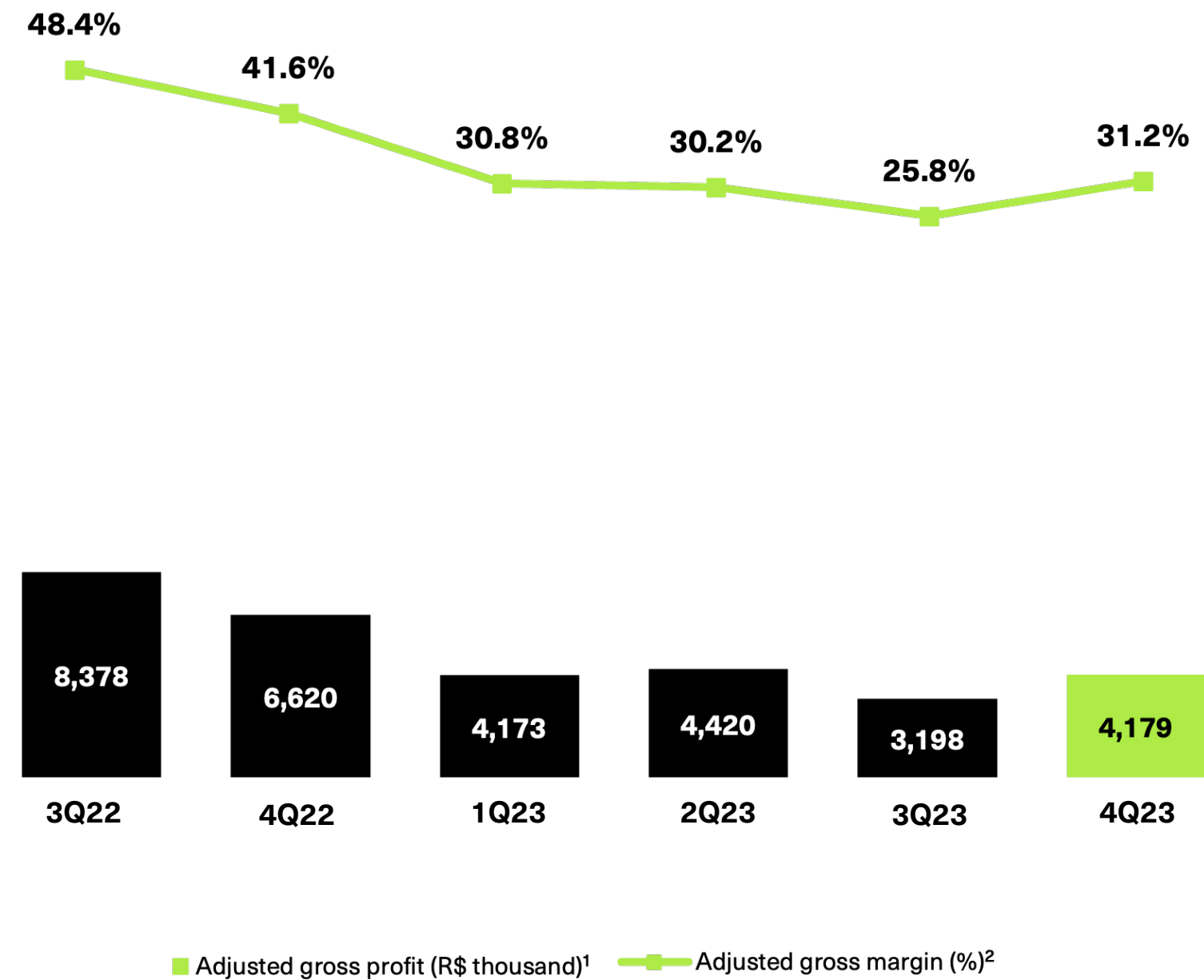
(R\$ thousand)



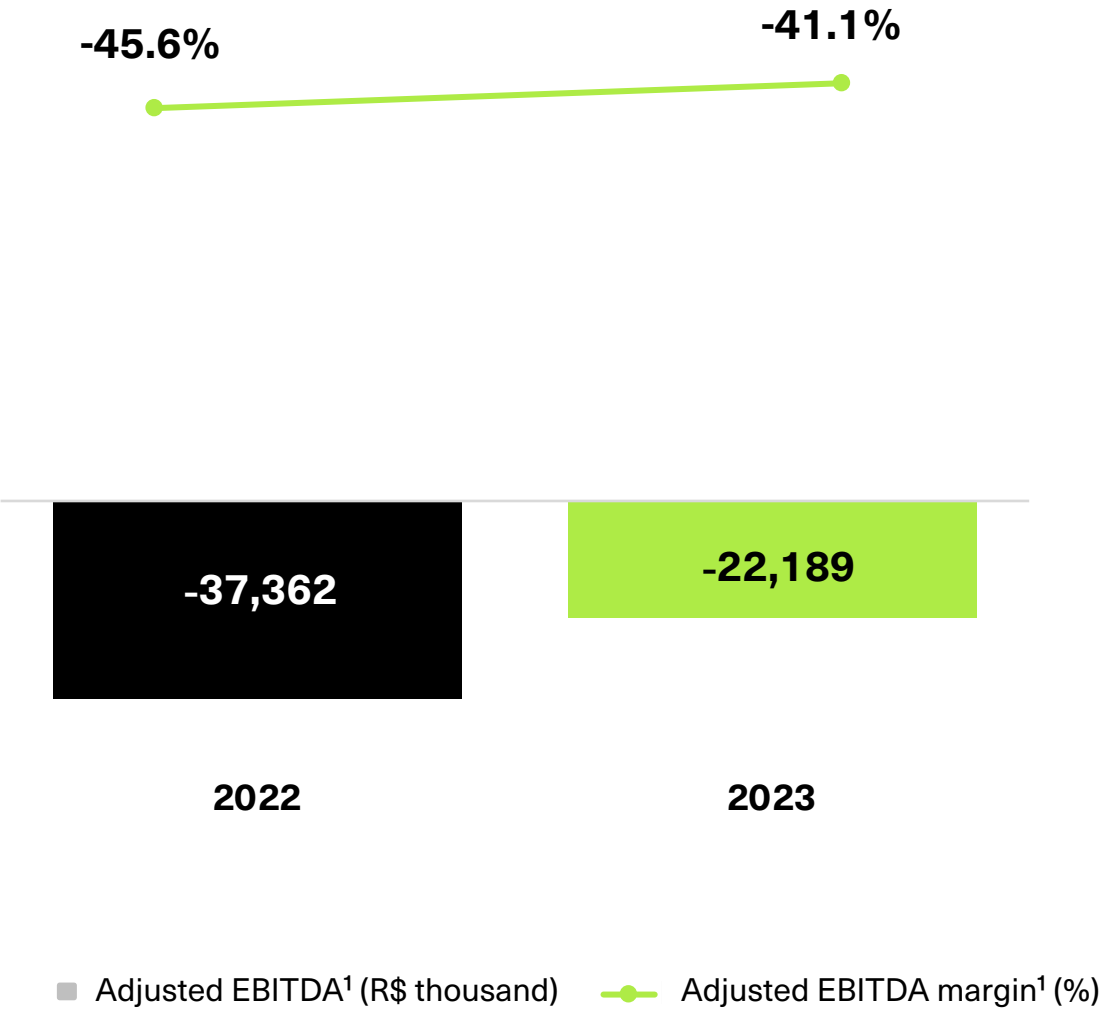


Profit and EBITDA

Gross profit (loss) and gross margin



EBITDA and EBITDA margin



1. Refer to non-recurring operating costs for the period.
2. Includes adjustments to non-recurring items that affect the cost.

Disclaimer

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