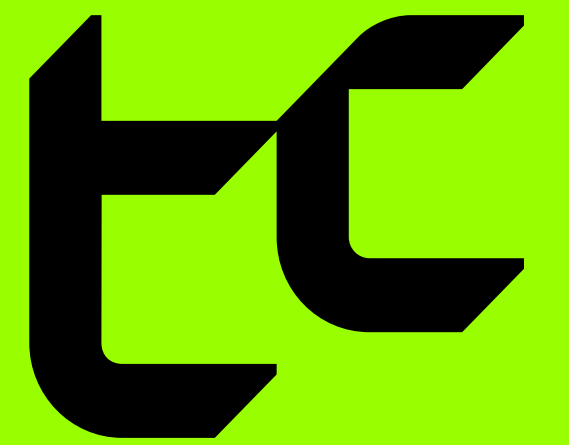


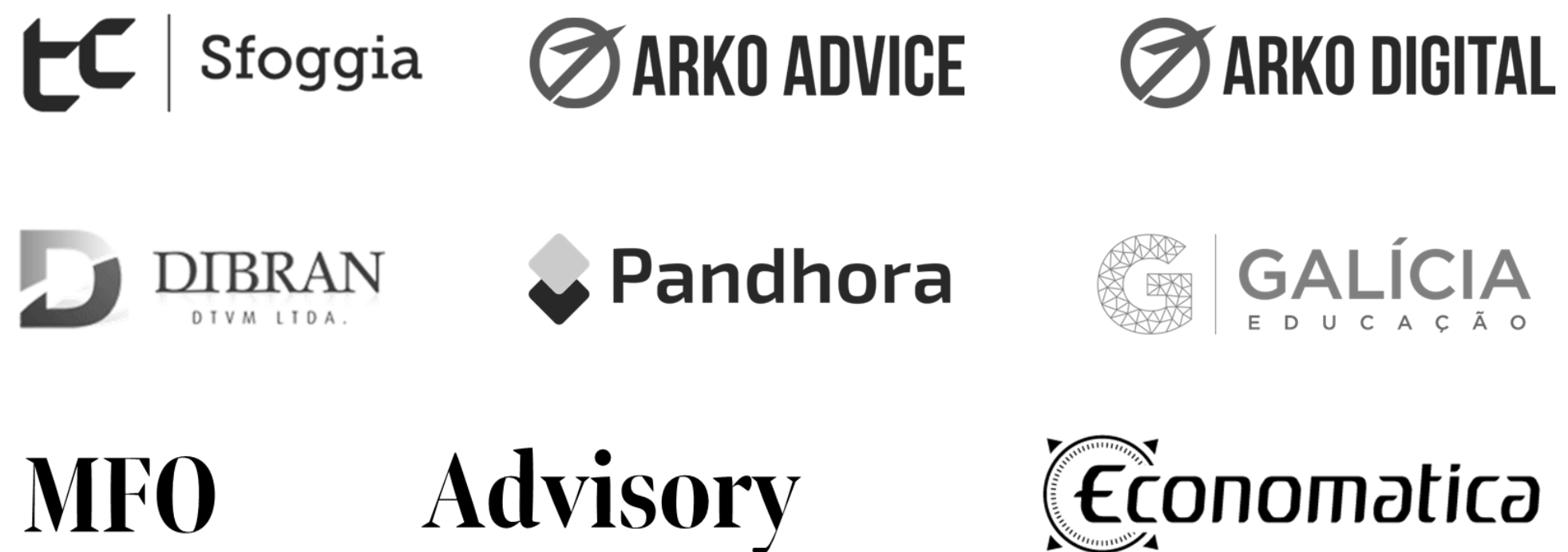
Earnings Presentation

4Q22 / 2022





Investments and new services launched to consolidate TC as a **one-stop-shop** ecosystem



Acquisitions and investments

- TC Sfoggia
Tax optimization
- Pandhora
Multistrategy fund manager
- Arko
Political Intelligence
- Galícia
Education
- Dibran
Brokerage¹

Novos negócios e lançamentos

- MFO
Asset management
- Advisory
EDM, DCM, and M&As consulting
- TC Economatica
Data and political intelligence terminal

1. Pending Brazilian Central Bank approval.



GROWTH AVENUES

The objective is to consolidate TC as one of the main players in the sector



Wilson Neto
Trader há 25 anos e especialista em tape reading



Julierme Rosa
Especialista em Índices, ações e criptoativos



Márcio Bombom
Head de Suporte no PNB e especialista em Ibovespa Futuro e Dólar Futuro



Rycher Rodrigues
Especialista em análise técnica, com operações de day trade e swing trade



Pedro Lourenço
Especialista em opções e operações estruturadas



Patick Pasek
Especialista em operações intraday e Índices



Guilherme Cunha
Especialista em scalp trade de dólar



Fernando Marx
Especialista em scalp trade de dólar

Dólar Futuro
Atualizado em 07/03 às 14h45
105,35
-7,45%
VENDER
Perda do dia: R\$125,00

Ibovespa Futuros
Atualizado em 07/03 às 14h45
108.02
4,56%
COMPRAR
Ganho do dia: R\$1.250,00

S&P 500 VIX
Atualizado em 07/03 às 14h45
19,81
1,28%
COMPRAR



Soft launch started!

Brokerage

- “TC Investimentos” app is now available!
 - It allows trading TC Pandhora exclusive funds, stocks, derivatives, options, ETFs and others, all in **one single place**
 - First phase of the transactional stage through a partnership to accelerate the brokerage firm's time to market

Phased launch | Exclusive benefits

- Strong synergy with the TC ecosystem**
Using the full power of our community and contributors to offer a unique experience in generating content and exchanging investment ideas
- Advisory board assisting in the strategy and execution of the transactional phase**
Participation of Norberto Giangrande and Eduardo Barone as members

Transactional in focus to become main TC segment

Asset management

- Strengthen TC's asset management units to expand its distribution and enhance synergy with the brokerage house
- MFO**
Potential of R\$ 200 billion in assets of current high-income clients of TC



- Pandhora**
Launch of new multi-strategy funds and distribution on more than 20 platforms

TC Cosmos FIM
Shareholders' equity of ~ R\$30 MM since launch, even in an adverse scenario

TC Digital Assets FI
New crypto fund **to be launched soon** with Jorge Souto and Paulo Boghosian leading the management and strategy

Business unit expansion and cost structure optimization

TC Empresas (B2B)

- └ Improve the portfolio offered to institutional clients
- └ Grow the customer base in a sustainable way in all B2B business units
- └ Cross-selling opportunities to expand market share and profitability

Financial discipline

- └ Reduction and rationalization of costs and expenses aiming at improving the Company's operational profitability
- └ More effective cost structure and more efficient teams

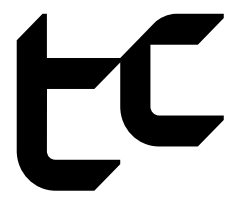




Financial and operational performance

4Q22 / 2022

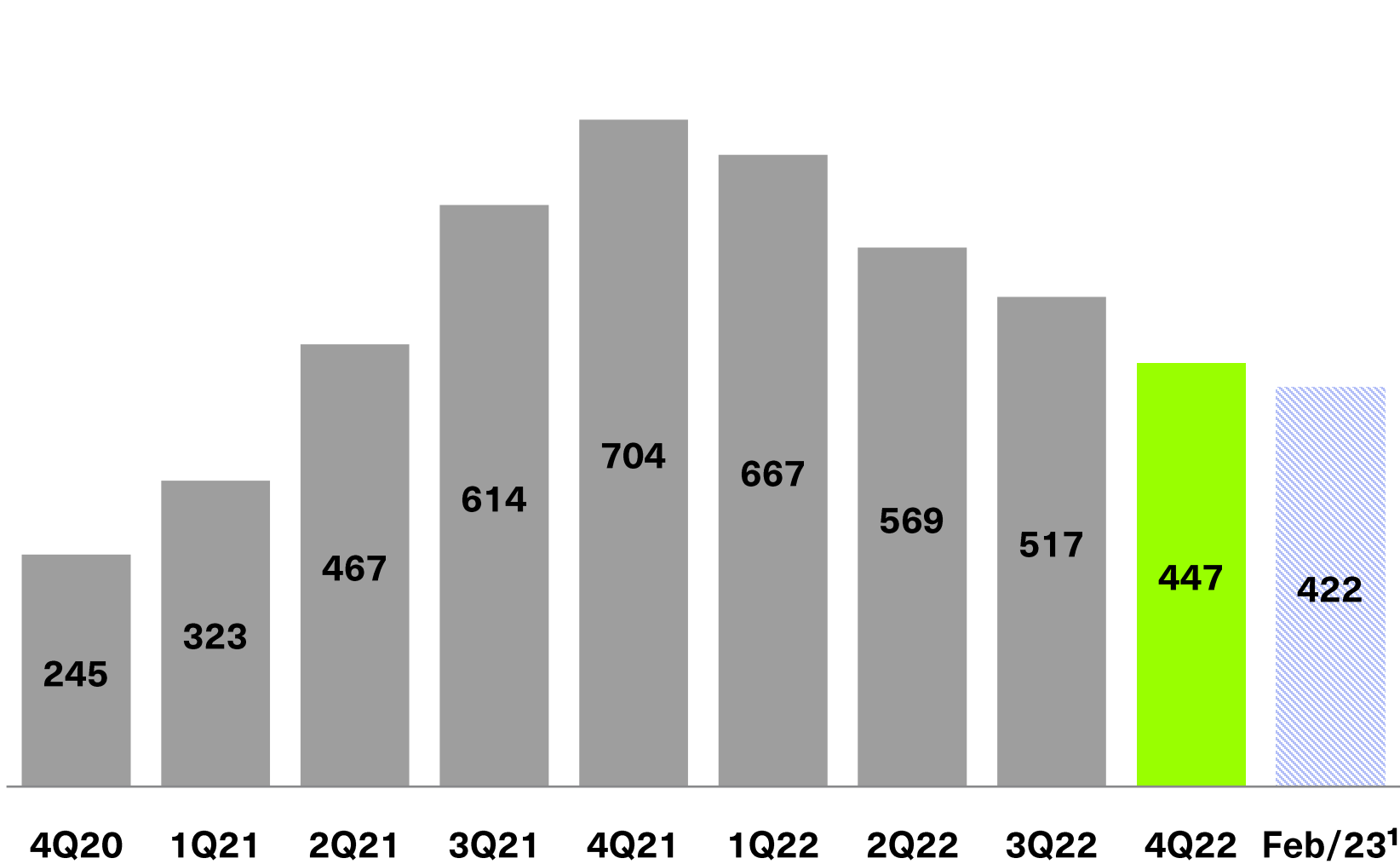




Corporate and expense control

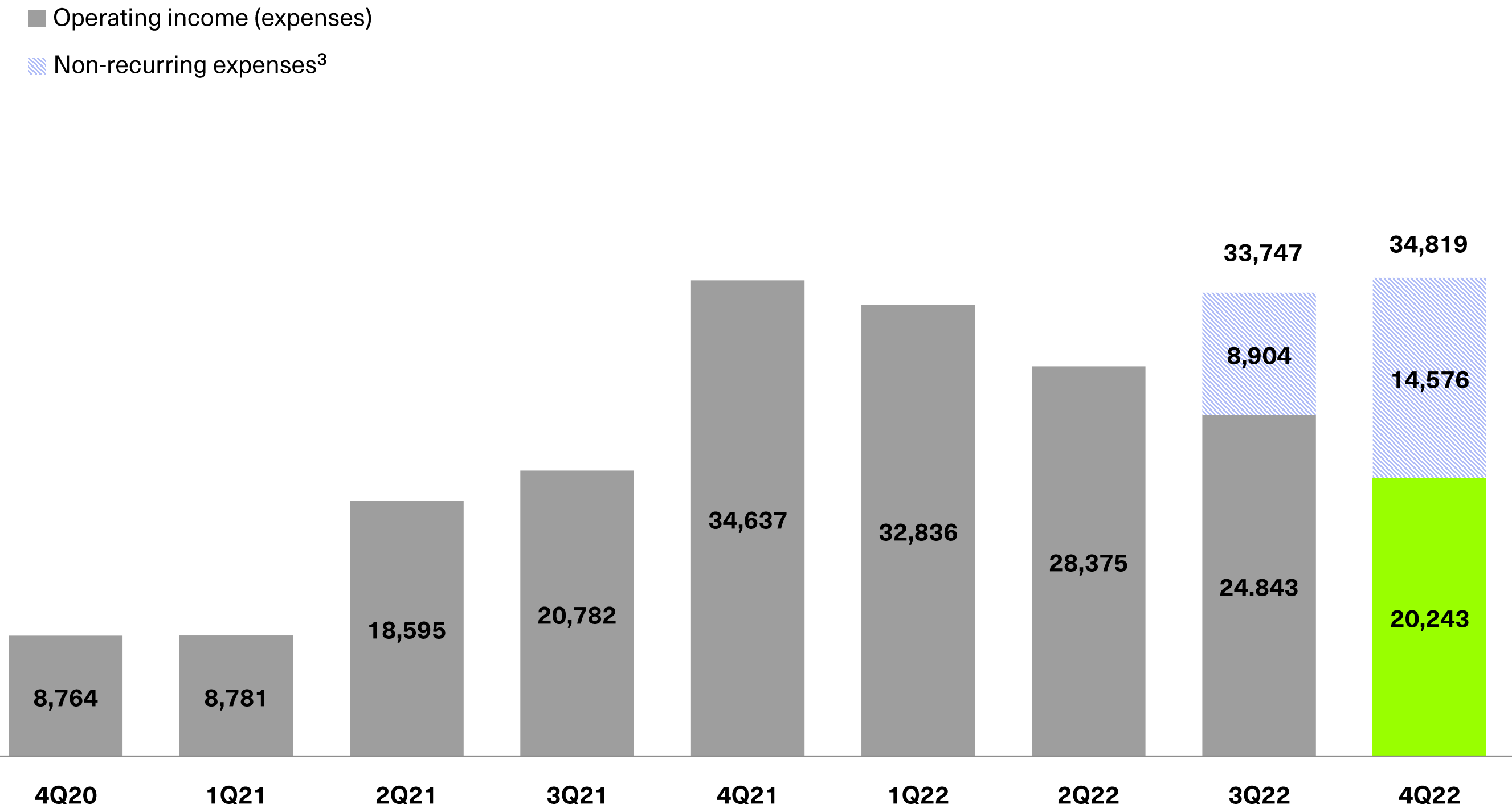
Number of employess

Fewer and more efficient teams
reduction of 40% in headcount (Feb/23 vs. 4Q21)

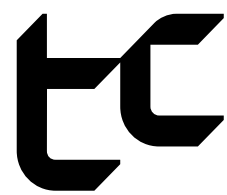


Operational expenses (R\$ thousand)

Adjusted operating expenses²
reduction of 42% in 4Q22 versus 4Q21

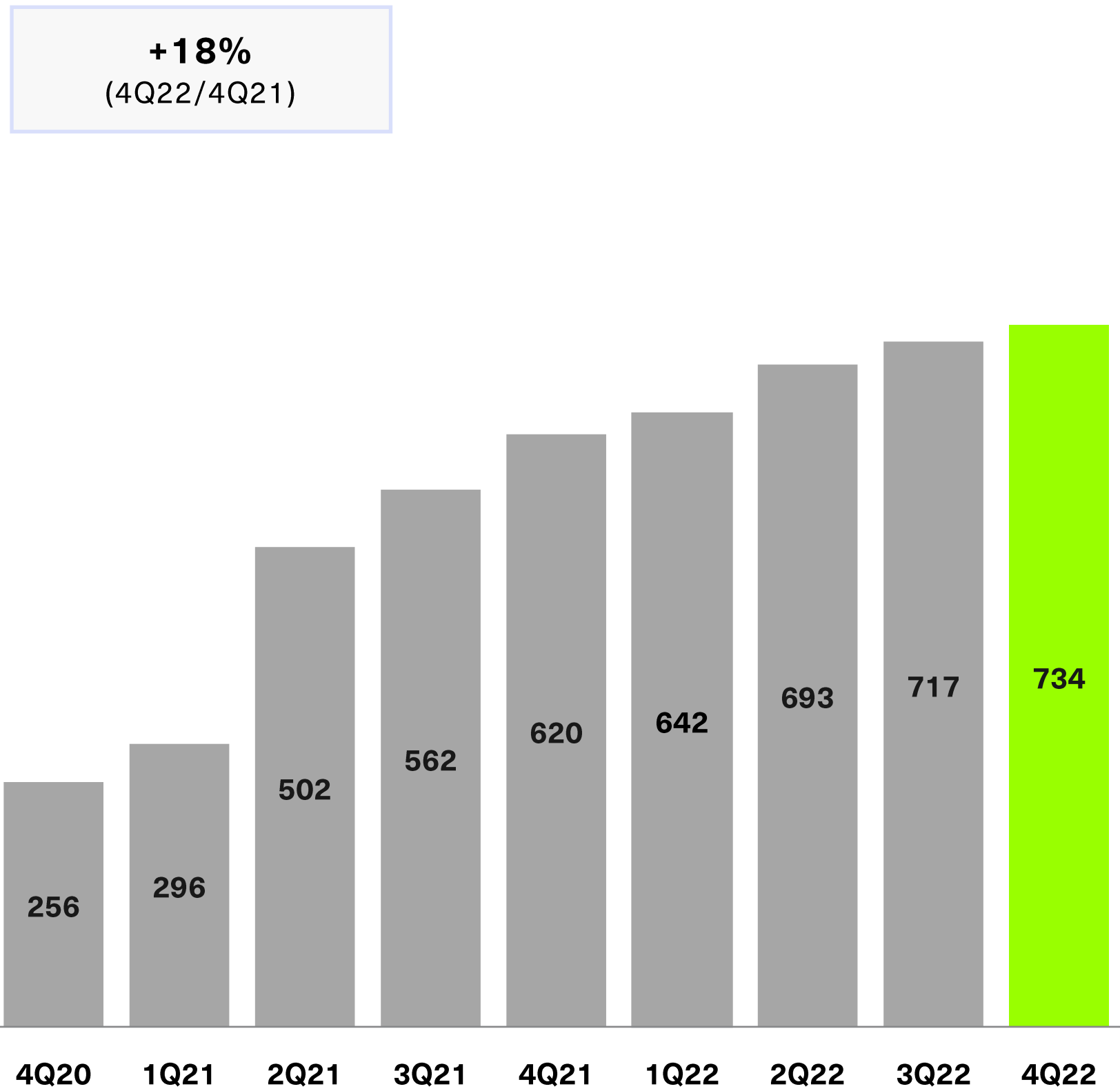


1. Number of employees as of February 28, 2023; 2. Excluding non-recurring expenses; 3. Non-recurring expenses in the period related to employment termination, optimization of operational systems and legal counsel.

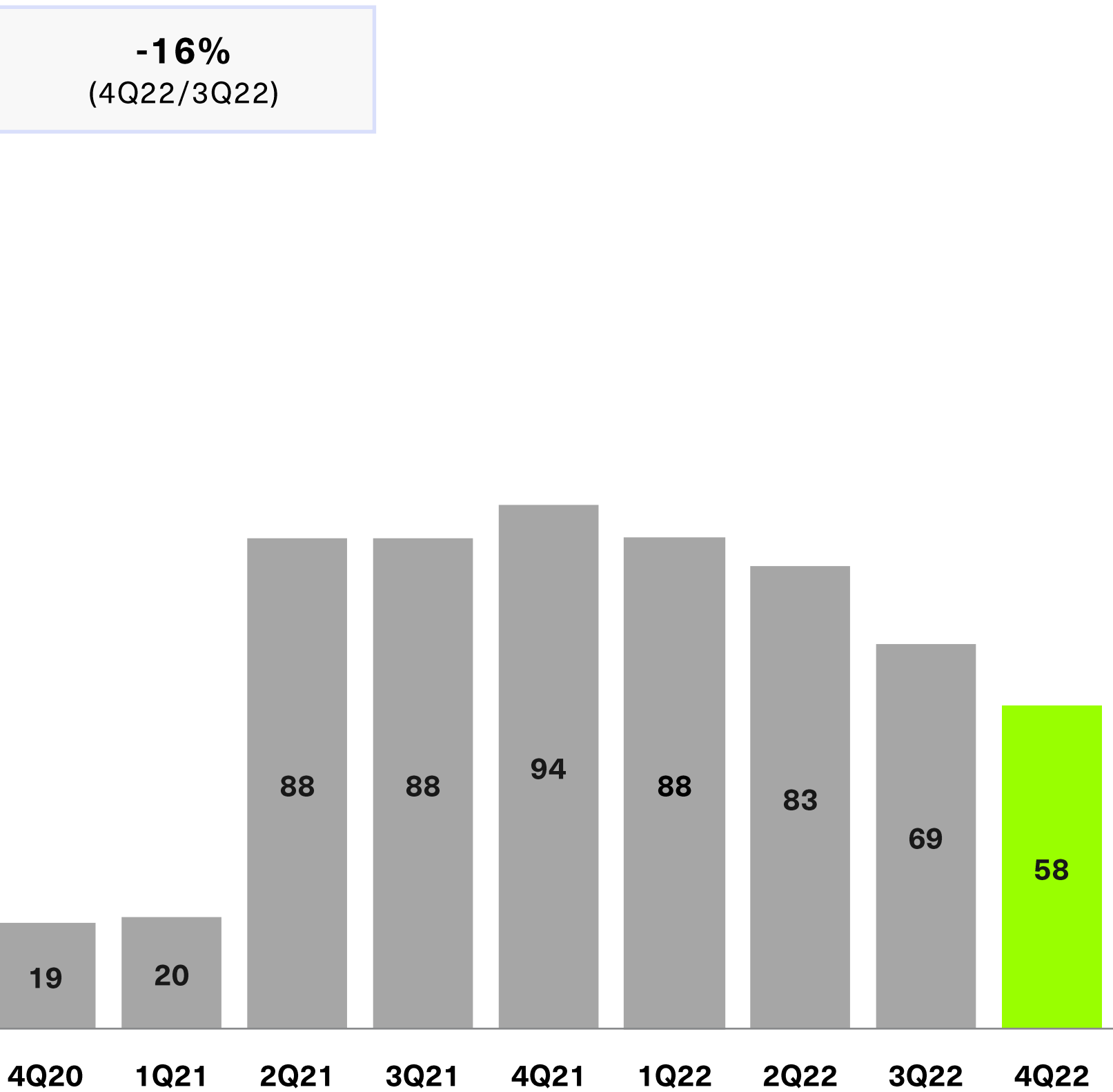


Number of users

Number of registered users¹ (thousand)



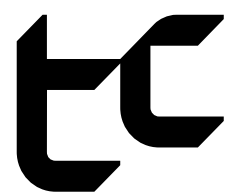
Number of paying users¹ (thousand)



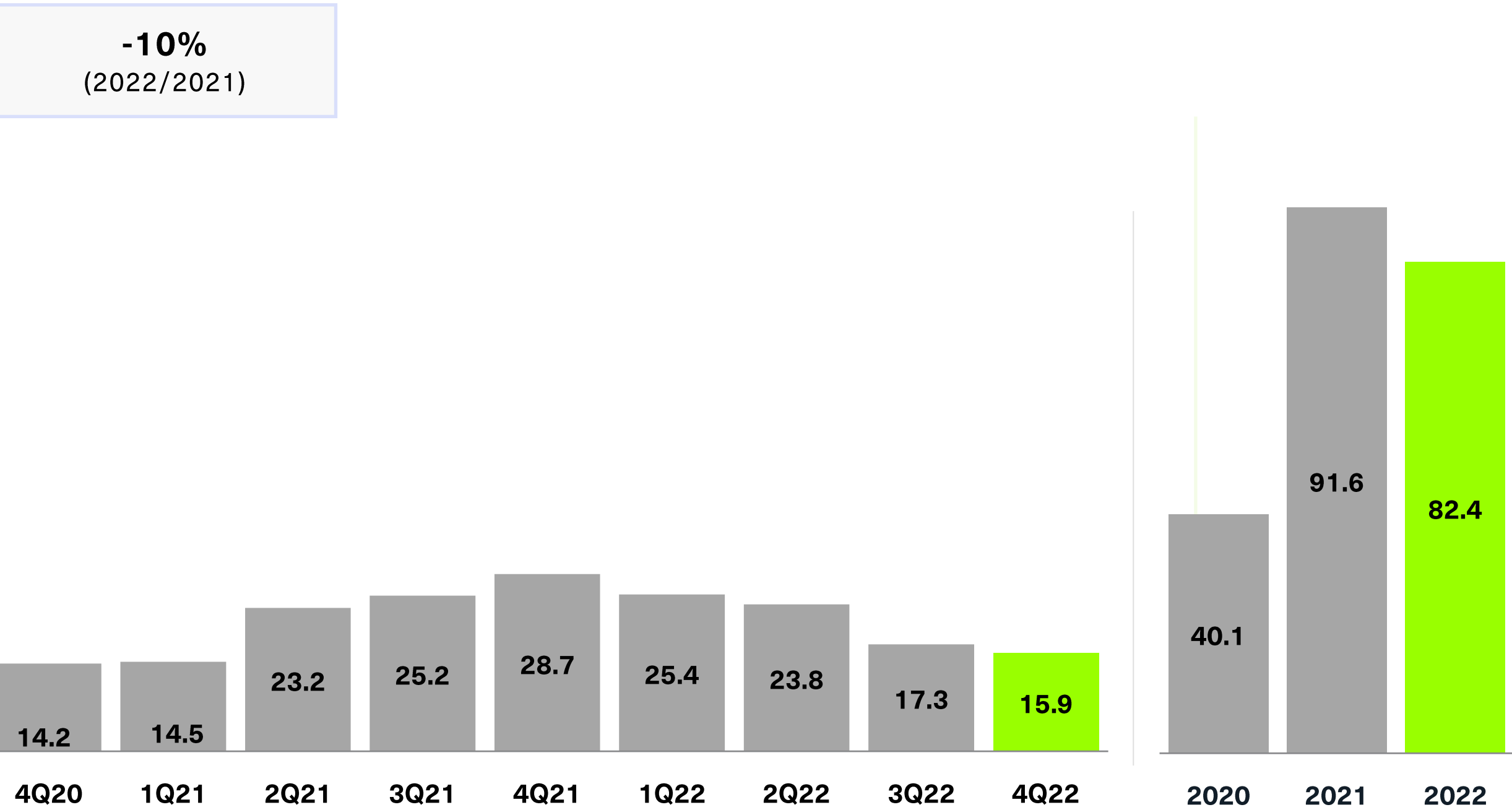
Consolidation of the content and community areas aiming to improve the user experience and the content quality in order to have an increasingly active and engaged community, as well as greater efficiency in attracting new registered members

1. Figures as of 2Q21 include Sencon users..

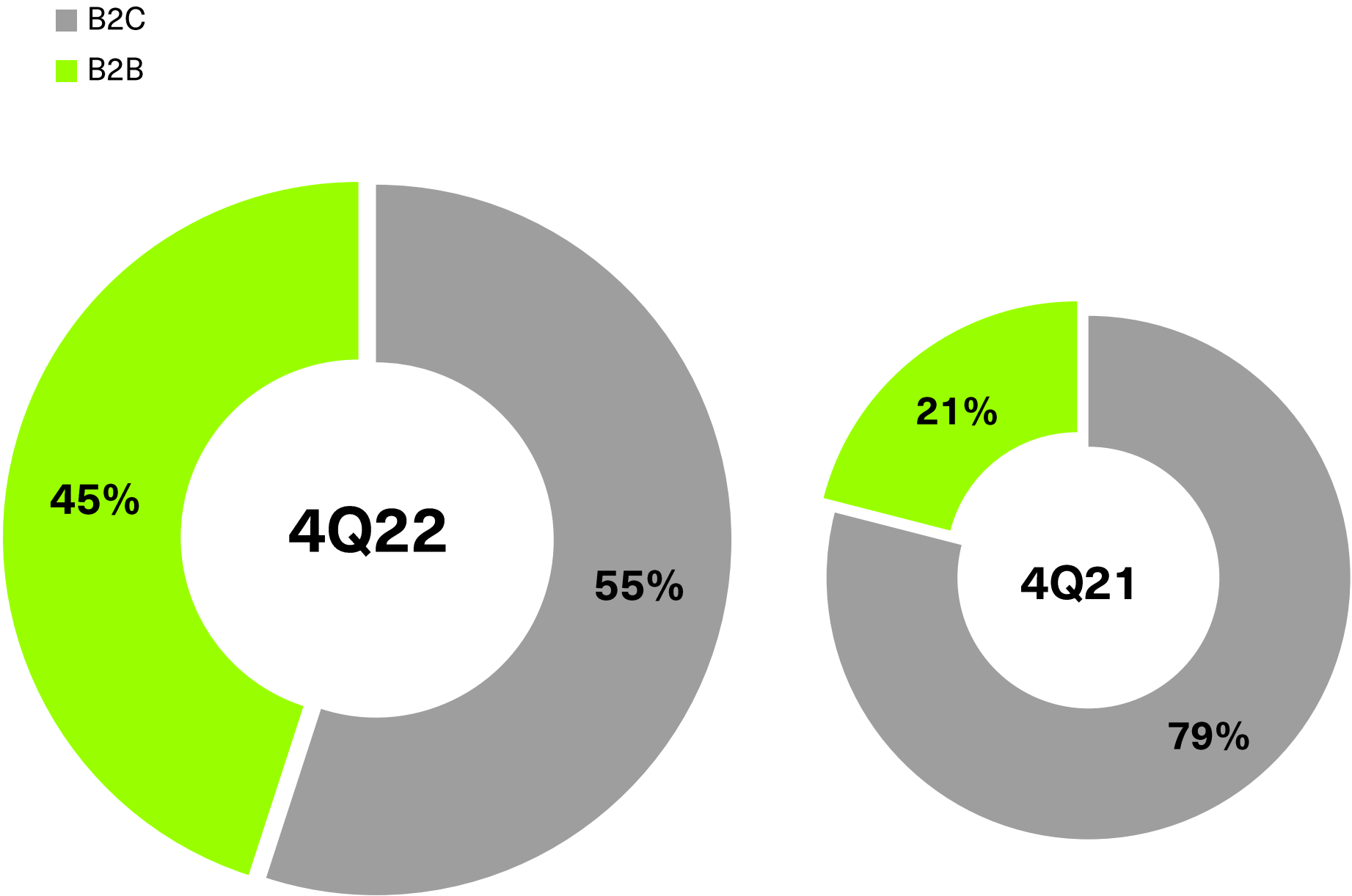
Operational revenue

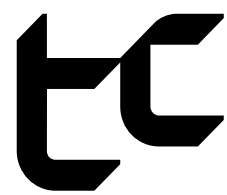


Net revenue evolution (R\$ mm)



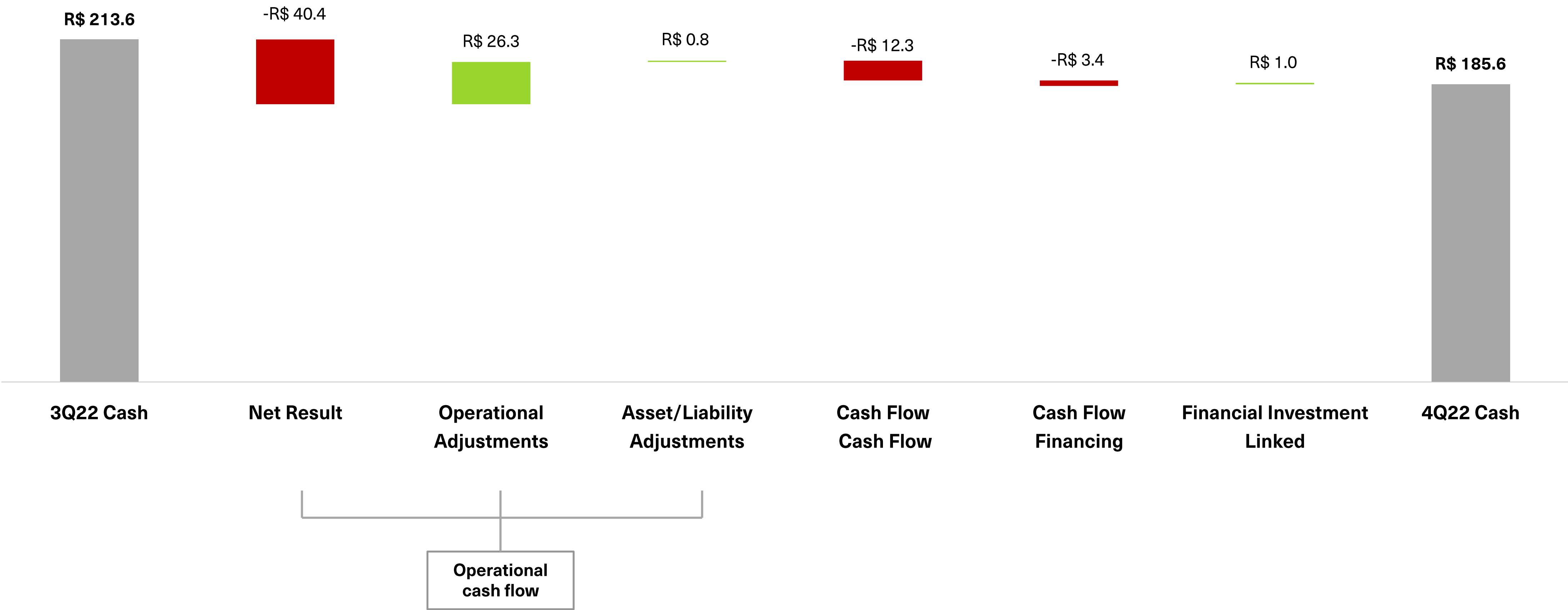
Gross revenue composition (%)

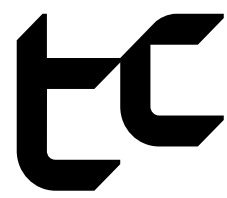




Cash structure

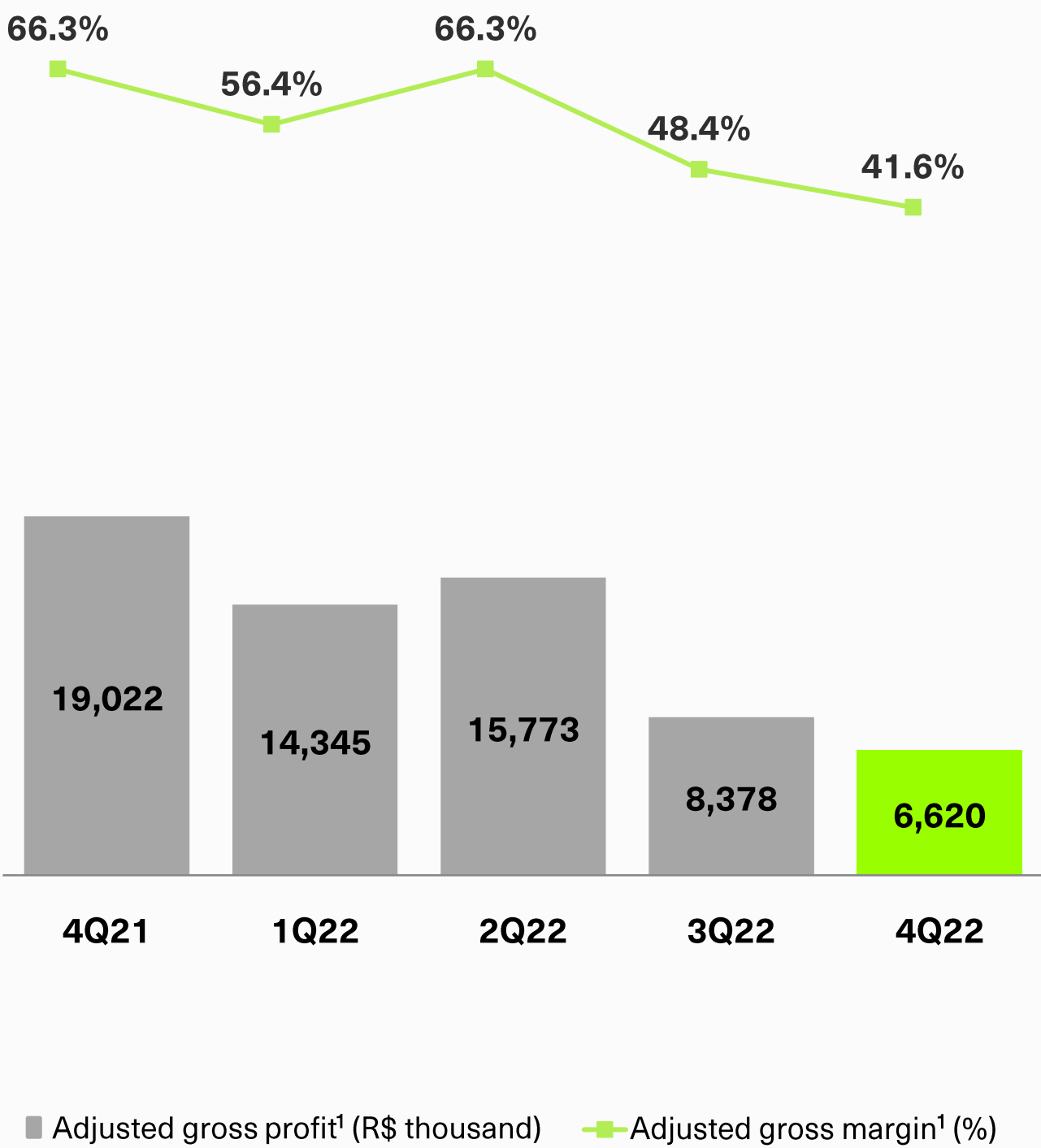
Cash and cash equivalents structure (R\$ million)



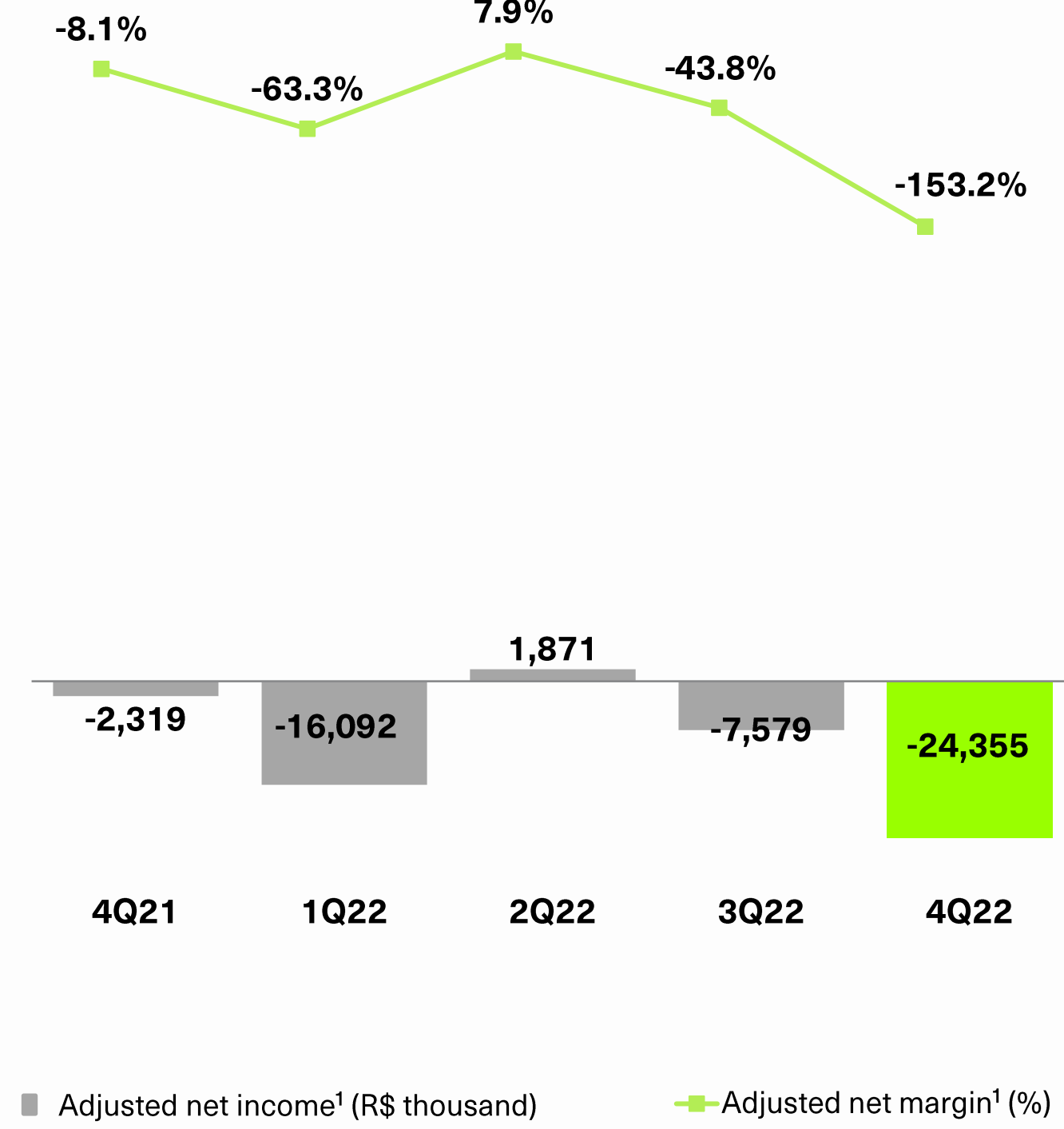


Profit and EBITDA

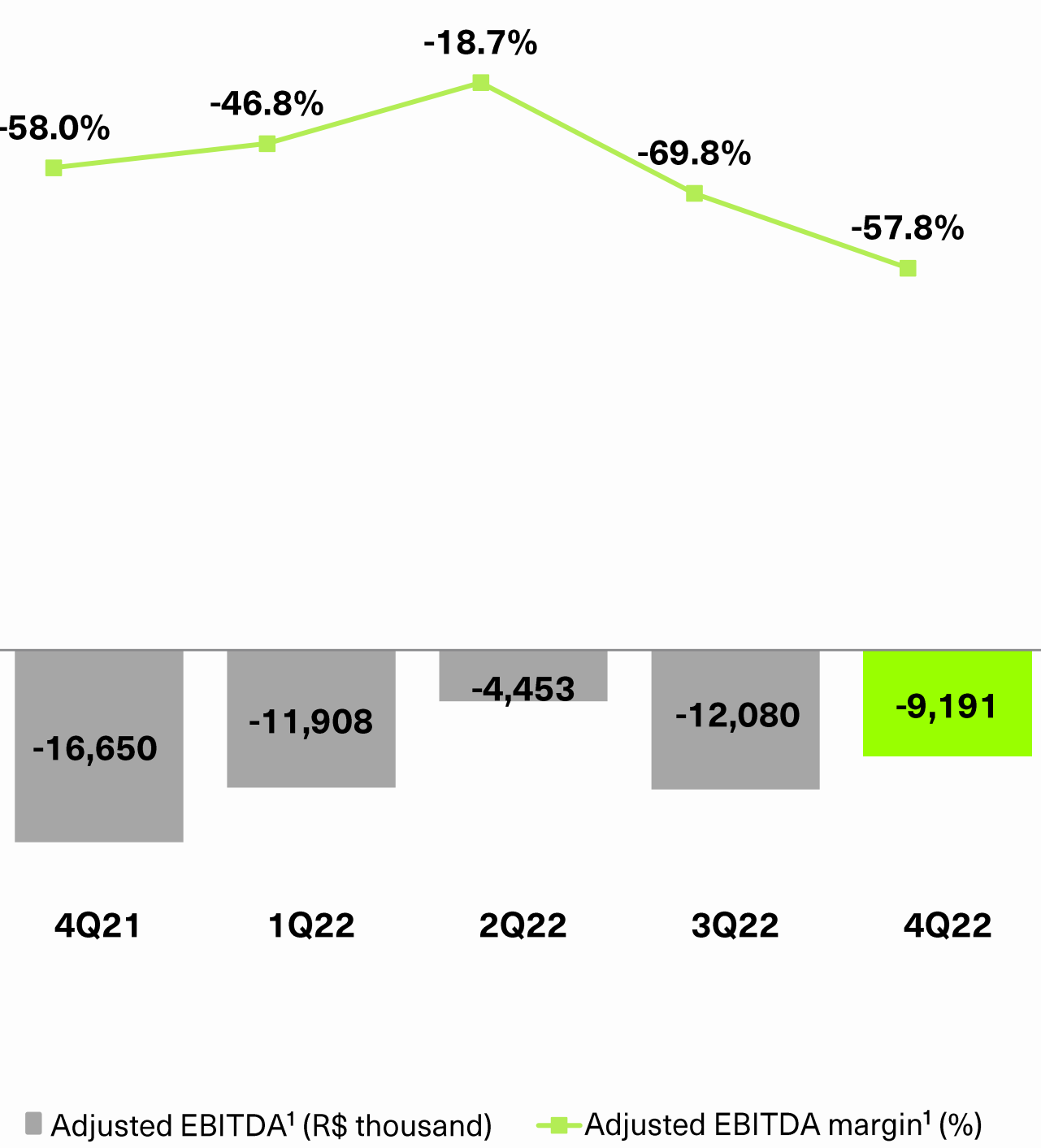
Gross profit (loss) and gross margin



Net profit (loss) and net margin



EBITDA and EBITDA margin

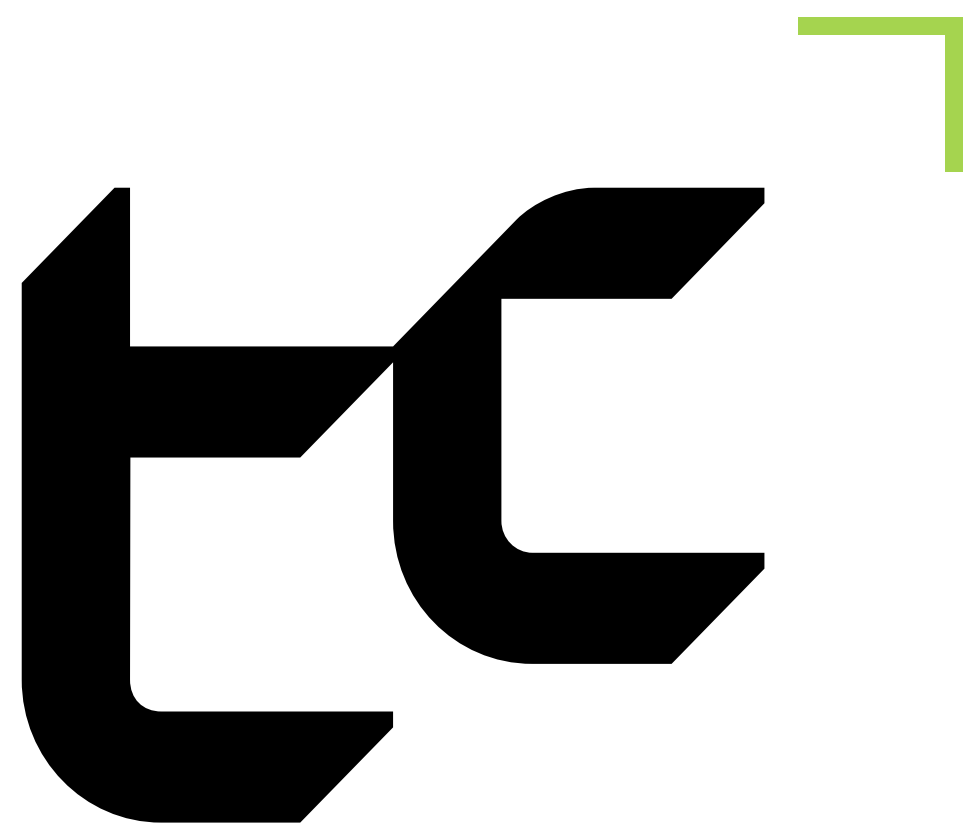


1. Includes ex-growth (until 2021) and non-recurring item adjustments. Gross profit includes only cost adjustments.

Disclaimer

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